

**St. Mary's University**  
**Dean of the Greehey School of Business**  
**San Antonio, Texas**

**Academic Career & Executive Search is pleased to assist St. Mary's University in their search for the Dean of the Greehey School of Business.**

St. Mary's University seeks a skilled leader with a demonstrated track record of strategic and visionary leadership to spearhead the development and delivery of innovative, high-quality academic programs that meet the demands of today's workforce and students. The next Dean of the Greehey School of Business will continue to build on the well-established upward trajectory of this successful AACSB accredited School of Business. A solid record of innovative program development and enhancements along with the ability to build and develop successful community partnerships is required for success.

In addition to being a results-focused, outward facing academic leader, the ideal candidate understands and is committed to the mission of St. Mary's University, founded in 1852 by Society of Mary (Marianist) brothers and priests. The fundamental responsibility of the Dean is to support the mission of the University in the context of a Catholic, Marianist liberal arts institution of higher education.

The Dean of the Greehey School of Business assists in the formulation of academic policies by serving on the Academic Council, an advisory body to the Provost and Vice President for Academic Affairs. The Dean also participates in University-wide decision-making by serving on the Leadership Council, an advisory body to the President of St. Mary's. Deans are appointed by the President, in consultation with the Provost and Vice President for Academic Affairs, for three-year terms, which are renewable.

The Dean of the Greehey School of Business oversees four departments and programs that offer six undergraduate academic programs (Finance and Risk Management, Marketing, Management, International Business, Accounting, and Accounting and Data Analytics), two graduate programs (Greehey MBA for Values-Driven Leaders and MBA for Professionals) and one certificate program in Business Intelligence.

#### **Essential Duties and Responsibilities**

- The first and fundamental duty and responsibility of the Dean of the Greehey School of Business is to support the mission of the University in the context of a Catholic, Marianist and liberal arts institution of higher education.
- The Dean is responsible for providing leadership and overall management of the School, including advancing the goals and strategies presented in the School's strategic plan, support for instruction and research, personnel evaluations, preparation and management of budgets, support of faculty external grant writing and curriculum development.

- The Dean is expected to be a major fundraiser for the School, dedicating a significant percentage of time to the cultivation, solicitation, and stewardship of alumni, friends, and benefactors.
- The Dean is expected to develop and implement a plan to substantially expand the enrollment of the Greehey School of Business. The overall enrollment for the School must grow robustly over time to be competitive with enrollments of the College of Arts, Humanities and Social Sciences, and the School of Science, Engineering and Technology.

The Dean reports to the Provost and Vice President for Academic Affairs and leads an outstanding faculty, deeply committed to teaching and scholarship.

### **Responsibilities:**

#### **Academic Leadership**

- Promote and serve as advocate for the graduate and undergraduate programs in Greehey School of Business, including the University's Core Curriculum;
- Support and evaluate the professional development of the faculty of the Greehey School of Business;
- Work closely with academic department chairs and graduate program directors to promote excellence in teaching and learning;
- Promote assessment and review of academic programs;
- Encourage the development of new programs, innovative teaching methods, faculty formation and interdepartmental cooperation;
- Promote and support high-impact learning experiences including faculty-mentored research, service learning, community-based research, and alternative study opportunities;
- Encourage and support research and creative work of faculty; and
- Collaborate with other deans and administrative units to promote excellence in student learning, engagement, success, and retention.

#### **Administrative and Management Leadership**

- Work closely with the Provost and Vice President for Academic Affairs on matters that concern the Greehey School of Business;
- Lead strategic planning in the School and participate in the strategic planning process of the University;
- Serve on the Academic Council and Leadership Council of the University;
- Establish a representative faculty advisory council within the School from which to seek advice regularly concerning academic matters;
- Make salary recommendations to the Provost and Vice President for Academic Affairs;
- Manage the budget and personnel of the office of the Dean of the Greehey School of Business and monitor expenditures of the academic programs within the School;

- Evaluate all faculty and staff within the School and make recommendations during faculty tenure and promotion processes; and
- Promote commitments to diversity among students, faculty, and staff, and translate commitments to practices and policies.

### **Promotion of School and Resource Development**

- Establish, where advisable, and with approval of the Provost and Vice President for Academic Affairs, Advisory Councils of members of the civic community to assist in supporting the work of the Greehey School of Business;
- Represent and promote the Greehey School of Business and its academic programs to internal and external constituents;
- Promote the value of a liberal arts education to students, parents, employers, and other constituents;
- Work in collaboration with Enrollment Management to help recruit qualified students for the academic programs in the Greehey School of Business; and
- Work in collaboration with the University Development Office in helping to raise funds for the Greehey School of Business.

### **Required Qualifications:**

- An understanding of education in the context of a Catholic, Marianist liberal arts university;
- An earned terminal degree from an accredited institution in a discipline identified at St. Mary's as a business field of study;
- Experience as a full-time, tenured faculty member in a discipline related to business;
- AACSB experience and knowledge;
- Experience and success in fundraising;
- A strong record of teaching, scholarship, and service equivalent to a tenured faculty member at St. Mary's;
- Experience as an academic administrator with supervisory and evaluation responsibilities, and budget oversight;
- An ability to work collaboratively with academic chairs, program directors, academic deans, and senior administrators;
- Experience with assessment, program review and strategic planning; and
- Evidence of a strong commitment to diversity.

### **Mission**

St. Mary's University, as a Catholic Marianist University, fosters the formation of people in faith and educates leaders for the common good through community, integrated liberal arts and professional education, and academic excellence.

St. Mary's University's mission is deeply rooted in both the Liberal Arts and the Catholic Intellectual Tradition, which informs the five fundamental characteristics of a Marianist education: formation in

faith; integral quality education; family spirit; service, justice and peace, and integrity of creation; and adaptation and change. These characteristics are the foundation of a holistic educational experience designed to infuse students' professional training with an understanding of individual human development, community, the natural world, and God. These, in turn, inspire human vocations, ethical engagement and action, and creativity.

Students at St. Mary's experience a nurturing and vibrant community atmosphere that encourages and facilitates civic engagement, undergraduate and graduate research, comprehensive faculty mentoring, and service learning in San Antonio and around the world. That community experience is carried forward and manifested every year in the vocations and service of many alumni, a community of about 36,000 whose goal is to improve the human condition in the world.

### **About the University:**

#### **[View Complete University Profile](#)**

Located on a 135-acre campus in northwest San Antonio, the institution offers a blend of historic beauty and modern facilities and provides its faculty and students with a close-knit academic community. St. Mary's is a nationally recognized Hispanic-serving institution with a diverse student population of more than 3,500 — and about 2,300 undergraduate students — of all faiths and backgrounds. The University provides a quality Catholic education experience to students of the Southwest, as well as other states and nations. Its approximately 200 full-time faculty members are committed to student success in and out of the classroom. St. Mary's has four schools, the Greehey School of Business; Arts, Humanities and Social Sciences; Science, Engineering and Technology; and the School of Law, and 75 undergraduate, graduate and law programs, featuring one doctoral degree, five law programs and six graduate certificate options. Two libraries support the University's academic mission and curriculum: the Louis J. Blume Library and the Sarita Kenedy East Law Library, the largest legal information center in South Texas.

#### **The Defining Moment Comprehensive Campaign**

St. Mary's endowment as of Dec. 31, 2019, is some \$200 million, and over the past four years, the University has surpassed its campaign goal raising more than \$130 million in gifts and pledges. The University has extended the goal for its comprehensive campaign to raise \$150 million.

### **About the School of Business:**

#### **[View the School of Business View Book](#)**

The **Greehey School of Business** offers a rich academic environment for students in which individualized experiences are designed to instill ethical leadership, technical excellence, global awareness, and professional orientation. The School's eight programs are supported through institutional dollars, and

the nearly \$50 million endowment for the Greehey School of Business that includes a \$25 million endowment from San Antonio businessman Bill Greehey. The school offers six undergraduate academic programs, (Accounting, Accounting and Data Analytics, Finance and Risk Management, International Business, Management, and Marketing), two graduate programs (Greehey MBA for Values-Driven Leaders and MBA for Professionals) and one certificate program in Business Intelligence that are designed to prepare students for real-world leadership in today's evolving global and technological business environment.

The Greehey School of Business has been accredited by AACSB since 1997. The school was reaccredited in 2018.

St. Mary's vision for the Greehey School of Business is to educate future business leaders who leave campus ready to transform lives and build a better world through lives of meaning and purpose.

In keeping with the Marianist heritage, the Greehey School of Business is committed to helping students find their calling, not just their career. They help students understand the importance of doing well while doing good. They are a family. This unique culture stems from their roots as part of a Catholic and Marianist university.

Students within the Greehey School of Business start with a foundation built on the St. Mary's Core Curriculum, which fosters the pursuit of truth and ethical action, unity and integration of knowledge, and the preparation of students for a world of change. St. Mary's and the Greehey School of Business strive to educate our students for success not only in their professional careers, but in all aspects of their lives.

**AACSB Accredited:**

The Greehey School of Business has been accredited by the Association to Advance Collegiate Schools of Business International (AACSB) since 1997. Fewer than seven percent of the world's business schools, and only about one-third of those in the U.S., have achieved this distinctive mark of quality. The Greehey School of Business works to maintain compliance with the challenging standards for innovation, teaching effectiveness, student success, faculty and student engagement with industry, faculty research, and more.

**About the Area:**

San Antonio is the seventh-largest city in the United States and the second-largest city in Texas, with a population of nearly 1.5 million residents. Located in the south-central region of Texas, the city serves as the seat of Bexar County. Despite its size, the city is known for its small town feel and friendly residents.

The jewel of the city is the River Walk, which runs through the downtown area. Lined with numerous shops, bars and restaurants, as well as the Arneson River Theater, this attraction is transformed into an

impressive festival of lights during the Christmas and New Year holiday period, and is suffused with the local sounds of folklórico and flamenco music during the summer, particularly during celebrations such as the Fiesta Noche del Rio. The Alamo, located nearby, is Texas' top tourist attraction, while the River Walk is the second-most visited attraction. SeaWorld, located 16 miles west of downtown, is the No. 3 attraction. San Antonio is world famous for its Mexican, Tex-Mex and cosmopolitan cuisines at fine restaurants throughout the city. The San Antonio Missions National Historical Park was recognized as a UNESCO World Heritage Site in 2015.

In San Antonio, culture sings. We celebrate our rich heritage with vibrant parades, food-centric events and lively, local entertainment. We collect medals to show off our San Antonio pride. What started in 1891 as a way to honor the heroes from the Battle of the Alamo has transformed into city-wide party with a purpose, Fiesta. The St. Mary's Alumni Association hosts one of the largest Fiesta events on the University campus every spring. The Fiesta Oyster Bake, now more than 100 years old, raises funds for scholarships for St. Mary's students.

San Antonio has a strong military presence. It is home to Fort Sam Houston, Lackland Air Force Base, Randolph Air Force Base, and Brooks City-Base, with Camp Bullis and Camp Stanley outside the city. San Antonio is home to five Fortune 500 companies; to the South Texas Medical Center, the premiere medical research and care provider in the South Texas region; and to the San Antonio Military Medical Center, the largest inpatient medical facility of the Department of Defense. For more information on San Antonio please visit: [www.sanantonio.gov](http://www.sanantonio.gov); [www.sachamber.org](http://www.sachamber.org); or [www.visitsanantonio.com](http://www.visitsanantonio.com).

**Application Information:**

Applications will be reviewed as they are received and should include a cover letter and curriculum vita. Inquiries, nominations, and applications will be treated confidentially and may be sent to [Jennifer@Acesrch.com](mailto:Jennifer@Acesrch.com).

*As a Catholic and Marianist University, we are guided by the Characteristics of a Marianist Education, which call us to develop respect for the dignity of the person and educate for service, justice, and peace. St. Mary's University is a Hispanic-Serving Institution and an Equal Opportunity Employer. All qualified applicants are welcome; we actively encourage minorities and women to apply.*